Microsoft

Microsoft Dynamics 365 training and certifications

aka.ms/D365TrainCertDeck

Table of contents

This guide is designed to outline the training and certification options that can help you achieve your personal and professional goals.

Microsoft Dynamics 365 certifications

Microsoft Power Platform and Dynamics 365 certifications

Help advance your career, earn recognition, and validate your technical knowledge and abilities in current and future industry job roles with Microsoft Power Platform and Dynamics 365 certifications. Visit the certifications page to get started.

Dynamics 365
Fundamentals (CRM)

Dynamics 365
Sales Functional
Consultant Associate

Dynamics 365
Marketing Functional
Consultant Associate

Dynamics 365
Customer Service Functional
Consultant Associate

Dynamics 365
Field Service Functional
Consultant Associate

Customer Data
Platform Specialty

Dynamics 365
Fundamentals (ERP)

Dynamics 365
Finance Functional
Consultant Associate

Dynamics 365
Supply Chain Management,
Manufacturing Functional
Consultant Associate

Dynamics 365
Supply Chain Management
Functional Consultant Associate
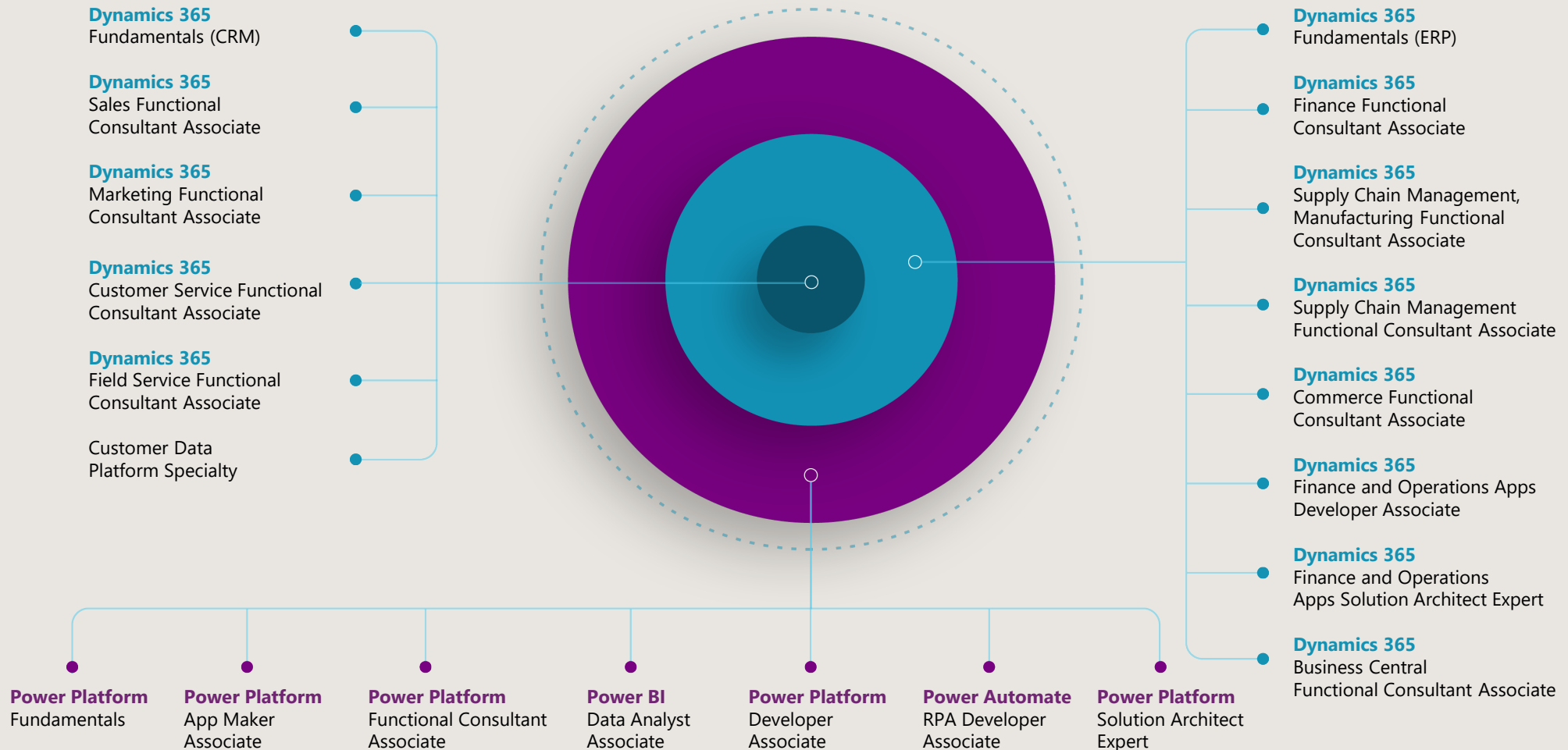
Dynamics 365
Commerce Functional
Consultant Associate

Dynamics 365
Finance and Operations Apps
Developer Associate

Dynamics 365
Finance and Operations
Apps Solution Architect Expert

Dynamics 365
Business Central
Functional Consultant Associate

Power Platform
Fundamentals

Power Platform
App Maker
Associate

Power Platform
Functional Consultant
Associate

Power BI
Data Analyst
Associate

Power Platform
Developer
Associate

Power Automate
RPA Developer
Associate

Power Platform
Solution Architect
Expert

Microsoft Dynamics 365 certification portfolio

Open doors to new career possibilities. Choose the certification that's right for you, based on the recommended skills, knowledge, and experience for each exam.

Dynamics 365 Fundamentals (CRM) Exam MB-910	Dynamics 365 Sales Functional Consultant Exam MB-210	Dynamics 365 Marketing Functional Consultant Exam MB-220
The Dynamics 365 Fundamentals candidate must be ready to prove knowledge of the customer engagement apps within the Dynamics 365 family of products.	The Dynamics 365 Sales functional consultant associate focuses on customer engagement and implements solutions that support a sales lifecycle to meet revenue targets and achieve business strategies.	The Dynamics 365 Marketing functional consultant associate focuses on customer engagement, has marketing experience, and implements solutions that attract and convert leads, build brand awareness, and standardize omnichannel messaging.
• Describe the core capabilities of Dynamics 365 customer engagement apps • Describe Dynamics 365 Marketing • Describe Dynamics 365 Sales • Describe Dynamics 365 Customer Service • Describe Dynamics 365 Field Service	• Perform configuration • Manage core sales entities • Manage additional tools and services	• Configure marketing applications • Manage segments and lists • Create and manage marketing forms and pages • Manage leads • Create and manage marketing emails • Manage customer journeys • Manage events and webinars • Configure and analyze customer responses

Microsoft Dynamics 365 certification portfolio

Dynamics 365 Customer Service Functional Consultant Exam MB-230	Dynamics 365 Field Service Functional Consultant Exam MB-240	Customer Data Platform Specialty Exam MB-260
As a candidate for this certification, you should have experience with Dynamics 365 Customer Service. A Dynamics 365 Customer Service functional consultant is responsible for implementing solutions that focus upon customer service, quality, reliability, efficiency, and customer satisfaction.	Dynamics 365 functional consultants configure the Field Service application and manage its lifecycle.	As a candidate for this certification, you should have firsthand experience with Dynamics 365 Customer Insights, Power Query, Microsoft Dataverse, Common Data Model, Microsoft Power Platform, and one or more additional Dynamics 365 apps. In addition, you need direct experience with practices related to privacy, compliance, consent, security, responsible AI, and data retention policy.
• Manage Cases and Knowledge Management • Manage entitlements and SLAs • Implement scheduling • Implement multi-session experiences for Customer Service • Manage analytics and insights • Implement Microsoft Power Platform • Implement Connected Customer Service • Implement Routing	• Configure Field Service applications • Manage work orders • Schedule and dispatch work orders • Manage the Field Service (Dynamics 365) mobile app • Manage Connected Field Service and Customer Assets • Implement Microsoft Power Platform	• Design Customer Insights solutions • Ingest data into Customer Insights • Create customer profiles by unifying data • Implement AI predictions in Customer Insights • Configure third-party connections • Administer Customer Insights

Microsoft Dynamics 365 certification portfolio

Drive success with Microsoft Certifications

Dynamics 365 Fundamentals (ERP) Exam MB-920	Dynamics 365 Finance Functional Consultant Exam MB-300 + MB-310	Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Exam MB-300 +MB-320	Dynamics 365 Supply Chain Management Functional Consultant Exam MB-300 +MB-330
The Dynamics 365 Fundamentals candidate must be ready to prove knowledge of the finance and operations apps within the Dynamics 365 family of products.	The Dynamics 365 Finance functional consultant associate unifies financials and Dynamics application features.	The Dynamics 365 Supply Chain Management, Manufacturing functional consultant implements manufacturing business solutions to meet customer business requirements.	The Dynamics 365 Supply Chain Management functional consultant implements product information management, sales and procurement processes, inventory & warehouse management, master planning, and transportation management.
• Describe the core capabilities of Dynamics 365 finance and operations apps • Describe Dynamics 365 Finance • Describe Dynamics 365 Supply Chain Management • Describe Dynamics 365 Commerce • Describe Dynamics 365 Human Resources • Describe Dynamics 365 Project Operations (ERP)	• Describe finance and operations apps, and extend apps by using Microsoft Power Platform technologies • Configure administrative features and workflows • Manage Finance and Operations data • Validate and support the solution • Set up and configure financial management • Implement accounts receivable, credit, collections, and revenue recognition • Implement and manage accounts payable and expenses • Manage budgeting • Manage fixed assets	• Describe finance and operations apps and extend apps by using Microsoft Power Platform technologies • Configure administrative features and workflows • Manage finance and operations data • Validate and support solutions • Configure Dynamics 365 Supply Chain Management, Manufacturing • Manage manufacturing processes • Implement master planning for production • Implement other manufacturing features	• Describe finance and operations apps and extend apps by using Microsoft Power Platform technologies • Configure administrative features and workflows • Manage finance and operations data • Validate and support solutions • Implement product information management • Implement inventory management • Implement and manage Supply Chain processes • Implement warehouse management and transportation management • Implement master planning

Microsoft Dynamics 365 certification portfolio

Dynamics 365 Commerce Functional Consultant Exam MB-300 + MB-340	Dynamics 365: Finance and Operations Apps Developer Exam MB-300 + MB-500	Dynamics 365: Finance and Operations Apps Solution Architect Exam MB-700	Dynamics 365 Business Central Functional Consultant Exam MB-800
The Dynamics 365 Commerce functional consultant understands the unified commerce business operations.	The Finance and Operations apps developer associate designs, develops, secures, and extends Dynamics 365 implementations.	The solution architect for Dynamics 365 finance and operations apps is a trusted advisor who provides information technology solutions to meet business needs.	Dynamics 365 Business Central functional consultants are responsible for implementing core application setup processes for small and medium businesses.
• Describe finance and operations apps and extend apps by using Microsoft Power Platform technologies • Configure administrative features • and workflows • Manage finance and operations data • Validate and support solutions • Configure Dynamics 365 Commerce Headquarters • Configure products, prices, discounts, loyalty, and affiliations • Manage Point of Sale (POS) in Dynamics 365 Commerce • Configure and Manage Dynamics 365 Commerce call centers • Manage e-commerce	• Describe finance and operations apps and extend apps by using Microsoft Power Platform technologies • Configure administrative features • and workflows • Manage finance and operations data • Validate and support solutions • Plan architecture and solution design • Apply developer tools • Design and develop AOT elements • Develop and test code • Implement reporting • Integrate and manage data solutions • Implement security and optimize performance	• Identify solution requirements • Design solution components • Define solution testing and management strategies	• Set up Business Central • Configure financials • Configure sales and purchasing • Perform Business Central operations

The journey to Microsoft Certified:
Dynamics 365 Fundamentals (CRM)

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

Continue to grow

This certification is a good fit if:

- Technical professionals who want to show a general understanding of the applications they work with.

- Business stakeholders and others who know Dynamics 365 and who want to validate their skills and experience.

- Students, recent graduates, and people changing careers who want to leverage Dynamics 365 customer engagement capabilities to move to the next level.

OR

- Someone who previously took Dynamics 365 Fundamentals.

Not right for you? Browse all Microsoft Dynamics 365 certifications

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Skills outline guides

> MB-910

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-910T00: Microsoft Dynamics 365 Fundamentals (CRM)

Virtual events

> Microsoft Virtual Training Days

Additional resources

Documentation

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-910

Skills measured:

- Describe the core capabilities of customer engagement apps for Dynamics 365

- Describe Dynamics 365 Sales

- Describe Dynamics 365 Marketing

- Describe Dynamics 365 Customer Service

- Describe Dynamics 365 Field Service

> **Pass** Exam MB-910 to earn this certification.

Microsoft Certified:
Dynamics 365 Fundamentals (CRM)

If you're familiar with business operations, CRM, and are IT savvy—either generally or through work experience—take advantage of this certification to highlight those skills. Validate your broad exposure to the customer engagement capabilities of Dynamics 365 to enhance your career journey.

Products featured

- Dynamics 365 Sales
- Dynamics 365 Marketing
- Dynamics 365 Customer Service
- Dynamics 365 Field Service

Explore these learning opportunities next

Other tracks (Fundamentals)

- Power Platform Fundamentals

- Dynamics 365 Fundamentals (ERP)

Next level up (Associate)

- Dynamics 365 Sales Functional Consultant

- Dynamics 365 Marketing Functional Consultant

- Dynamics 365 Customer Service Functional Consultant

- Dynamics 365 Field Service Functional Consultant

Microsoft Dynamics 365

Watch the certifications overview video

The journey to Microsoft Certified:
Dynamics 365 Fundamentals (ERP)

Get started at
aka.ms/Dynamics365Certs_Fundamentals

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

Continue to grow

This certification is a good fit if:

• Technical professionals who want to show a general understanding of the applications they work with.

• Business stakeholders and others who know Dynamics 365 and who want to validate their skills and experience.

• Students, recent graduates, and people changing careers who want to leverage Dynamics 365 finance and operations apps to move to the next level.

OR

• Someone who previously took Dynamics 365 Fundamentals.

Not right for you? Browse all Microsoft Dynamics 365 certifications

Skills outline guides

> MB-920

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-920T00: Microsoft Dynamics 365 Fundamentals (ERP)

Virtual events

> Microsoft Virtual Training Days

Additional resources

Documentation

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-920

Skills measured:

• Describe the core capabilities of Dynamics 365 finance and operations apps

• Describe Dynamics 365 Supply Chain Management

• Describe Dynamics 365 Finance

• Describe Dynamics 365 Commerce

• Describe Dynamics 365 Human Resources

• Describe Dynamics 365 Project Operations (ERP)

> **Pass** Exam MB-920 to earn this certification.

Microsoft Certified:
Dynamics 365 Fundamentals (ERP)

If you have a broad exposure to the ERP capabilities of Dynamics 365, this certification is for you.

People who are familiar with business operations, have a fundamental understanding of financial principles, and are information technology savvy—either generally or through work experience—can use this certification to validate those skills and help open career doors.

Explore these learning opportunities next

Other tracks (Fundamentals)

• Power Platform Fundamentals

• Dynamics 365 Fundamentals (CRM)

Products featured

• Dynamics 365 Finance
• Dynamics 365 Commerce

• Dynamics 365 Supply Chain Management
• Dynamics 365 Human Resources
• Dynamics 365 Project Operations (ERP)

Microsoft Dynamics 365

Watch the certifications overview video

The journey to Microsoft Certified:
Dynamics 365 Sales Functional Consultant Associate

Get started at
aka.ms/Dynamics365Certs_SalesConsultant

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

Continue to grow

This certification is a good fit if:

You do the following in your role for Dynamics 365 Sales:

- Analyze customer project needs for quotes, order processing, and product catalogs.
- Configure the sales app.
- Manage sales entities.
- Implement security.
- Implement integrations.
- Manage sales environments and applications.

We highly recommend you take PL-200 before taking this exam, but it is not required.

Not right for you? Browse all Microsoft Dynamics 365 certifications

Skills outline guides
> MB-210

Self-paced training
> Microsoft Learn

Instructor-led training
> Course MB-210T01: Microsoft Dynamics 365 Sales

Virtual events
> Microsoft Virtual Training Days – Activate Digital Selling

Exam preparation
> Exam Readiness Zone

Take a practice exam
> Microsoft Official Practice Test MB-210

Skills measured:
- Perform configuration
- Manage core sales entities
- Manage additional tools and services

We recommend you take PL-200 to help you prepare for this certification.

Additional resources

Microsoft Docs

Learning Catalog

> **Pass** Exam MB-210 to earn this certification.

Microsoft Certified:
Dynamics 365 Sales Functional Consultant Associate

Microsoft Dynamics 365 Sales functional consultants implement solutions that anticipate and plan customer connections, manage deals through processing and closing, and accelerate sales team performance using data analytics.

Products featured

- Dynamics 365 Sales
- Sales Insights (add-in)
- Dynamics 365 Customer Insights
- Dynamics 365 Customer Voice

Explore these certifications next

Other tracks (Associate)

- Dynamics 365 Marketing Functional Consultant
- Dynamics 365 Field Service Functional Consultant
- Dynamics 365 Customer Service Functional Consultant

Microsoft Dynamics 365

Watch the certifications overview video

The journey to Microsoft Certified:
Dynamics 365 Marketing Functional Consultant Associate

Get started at
aka.ms/Dynamics365Certs_MarketingConsultant

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

Continue to grow

This certification is a good fit if:

• You're a marketing or IT professional.

OR

• You're responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.

We highly recommend you take [PL-200](PL-200) before taking this exam, but it is not required.

Skills outline guides

> [MB-220](MB-220)

Self-paced training

> Microsoft Learn

Instructor-led training

> [Course MB-220T00 Microsoft Dynamics 365](Course MB-220T00)

Virtual events

> [Microsoft Virtual Training Days – Personalize Customer Experience](Microsoft Virtual Training Days)

Additional resources

Documentation

Learning catalog

Videos

Not right for you? Browse all Microsoft Dynamics 365 certifications

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-220

Skills measured:

• Describe Dynamics 365 Marketing

• Describe Dynamics 365 Sales

• Describe Dynamics 365 Customer Service

• Describe Dynamics 365 Field Service

> **Pass** Exam MB-220 to earn this certification.

Microsoft Certified:
Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing functional consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Products featured

• Dynamics 365 Marketing
• Dynamics 365 Customer Voice
• Dynamics 365 Customer Insights

Explore these certifications next

Other tracks (Associate)

• Dynamics 365 Sales Functional Consultant

• Dynamics 365 Field Service Functional Consultant

• Dynamics 365 Customer Service Functional Consultant

Microsoft Dynamics 365

Watch the certifications overview video

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

Continue to grow

This certification is a good fit if:

- You're a Dynamics 365 functional consultant or a customer service professional.

OR

- You're responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.

We highly recommend you take PL-200 before taking this exam, but it is not required.

Not right for you? Browse all Microsoft Dynamics 365 certifications

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Skills outline guides
- MB-230

Self-paced training
- Microsoft Learn

Instructor-led training
- Course MB-230T01 Dynamics 365 Customer Service

Virtual events
- Microsoft Virtual Training Days – Enable Always on Services

Additional resources
Documentation

Exam preparation
- Exam Readiness Zone

Take a practice exam
- Microsoft Official Practice Test MB-230

Skills measured:

- Manage Cases and Knowledge Management
- Manage entitlements and SLAs
- Implement scheduling
- Implement multi-session experiences for Customer Service
- Manage analytics and insights
- Implement Microsoft Power Platform
- Implement Connected Customer Service
- Implement Routing

Pass Exam MB-230 to earn this certification.

Microsoft Certified:
Dynamics 365 Customer Service Functional Consultant Associate

Dynamics 365 Customer Service functional consultants implement solutions that focus upon customer service, quality, reliability, efficiency, and customer satisfaction.

Products featured

- Dynamics 365 Customer Service
- Dynamics 365 Customer Voice
- Omnichannel for Customer Service
- Power Virtual Agents

Explore these certifications next

Other tracks (Associate)

- Dynamics 365 Sales Functional Consultant
- Dynamics 365 Field Service Functional Consultant
- Dynamics 365 Marketing Functional Consultant

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

Continue to grow

This certification is a good fit if:

- You're a Dynamics 365 functional consultant or a customer service professional.

OR

- You're responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.

We highly recommend you take PL-200 before taking this exam, but it is not required.

Not right for you? Browse all Microsoft Dynamics 365 certifications

Skills outline guides

> MB-240

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-240T00 Microsoft Dynamics 365 Field Service

Virtual events

> Microsoft Virtual Training Days – Enable Always on Services

Additional resources

Documentation

Learning catalog

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-240

Skills measured:

- Configure Field Service applications
- Manage work orders
- Schedule and dispatch work orders
- Manage the Field Service (Dynamics 365) mobile app
- Manage inventory and purchasing
- Implement assets and connected devices

> **Pass** Exam MB-240 to earn this certification.

Microsoft
CERTIFIED

ASSOCIATE
★★

Microsoft Certified:
Dynamics 365 Field Service Functional Consultant Associate

Microsoft Dynamics 365 Field Service Functional Consultants implement solutions that manage and optimize resources that complete the field service lifecycle.

Products featured

- IoT Intelligence (add-in)
- Dynamics 365 Field Service
- Dynamics 365 Remote Assist
- Resource Scheduling Optimization (add-in)
- Field Service (Dynamics 365) mobile app
- Dynamics 365 Guides
- Dynamics 365 Customer Voice

Explore these certifications next

Other tracks (Associate)

- Dynamics 365 Customer Service Functional Consultant

Microsoft Dynamics 365

Watch the certifications overview video

The journey to Microsoft Certified:
Customer Data Platform Specialty

Get started at
aka.ms/CDPSpecialty

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

Continue to grow

This certification is a good fit if:

You're a specialist who has knowledge, skills, and experience implementing solutions that provide insight into customer profiles and that track engagement activities to help improve customer experiences and increase customer retention, such as:

- Designing Customer Insights solutions.
- Ingesting data into Customer Insights.
- Creating customer profiles by unifying data.
- Implementing AI predictions in Customer Insights.
- Configuring third-party connections.
- Administering Customer Insights.

Not right for you? Browse all Microsoft Dynamics 365 certifications

Skills outline guides

> MB-260

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-260T00: Microsoft Customer Data Platform Specialty

Virtual events

> Microsoft Virtual Training Days

Additional resources

Documentation

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-260

Skills measured:

- Describe Dynamics 365 Marketing
- Describe Dynamics 365 Sales
- Describe Dynamics 365 Customer Service
- Describe Dynamics 365 Field Service

> **Pass** Exam MB-260 to earn this certification.

Microsoft Certified:
Customer Data Platform Specialty

As a candidate for this certification, you should have firsthand experience with Dynamics 365 Customer Insights, Power Query, Microsoft Dataverse, Common Data Model, Microsoft Power Platform, and one or more additional Dynamics 365 apps. In addition, you need direct experience with practices related to privacy, compliance, consent, security, responsible AI, and data retention policy.

Products featured

- Dynamics 365 Marketing
- Dynamics 365 Sales
- Microsoft Power Platform
- Dynamics 365 Customer Insights
- Power Query
- Microsoft Dataverse
- Azure Synapse Analytics

Explore these learning opportunities next

Next level up (Associate)

- Power Platform App Maker
- Power Platform Functional Consultant
- Power Platform Developer

Microsoft Dynamics 365

The journey to Microsoft Certified:
Dynamics 365 Finance Functional Consultant Associate

Get started at

Start here
Decide if this is the right
certification for you

Get trained

Build confidence

Get recognized

This certification is a good fit if:

- You're a finance professional who works in accounts receivable, accounts payable, general ledger, fixed assets, budgeting, cost accounting and cost management, or expenses.

- You must have a fundamental understanding of business accounting principles and financial operations.

Skills outline guides

> MB-300 and MB-310

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-300T00: Microsoft Dynamics 365: Core Finance and Operations

> Course MB-310T00: Dynamics 365 Finance

Virtual events

> Microsoft Virtual Training Days – Manage Finance and Operating Models

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-300

Skills measured:

- Describe finance and operations apps and extend apps by using Microsoft Power Platform technologies

- Configure administrative features and workflows

- Manage finance and operations data

- Validate and support solutions

Additional resources

Documentation

Take a practice exam

> Microsoft Official Practice Test MB-310

Skills measured:

- Set up and configure financial management

- Manage and apply common processes

- Implement and manage accounts payable and receivable

- Manage budgeting and fixed assets

> **Pass** Exam MB-300 and Exam MB-310 to earn this certification.

Microsoft Certified:
Dynamics 365 Finance Functional Consultant Associate

Dynamics 365 Finance functional consultants unify global financials and operations; automate tasks and workflows; and streamline customer ordering, selling, invoicing, and reporting.

Products featured

- Dynamics 365 Finance

Not right for you? Browse all Microsoft Dynamics 365 certifications

Microsoft Dynamics 365

Watch the certifications overview video

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Get started at
aka.ms/D365Certs_SCMManufacturingConsultant

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

This certification is a good fit if:

- You're a manufacturing information system professional.

  OR

- You're responsible for activities including production order planning, manufacturing line operations, master planning, manufacturing cost planning, and product quality control.

- You hold this certification:

  MB6-894:
  Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

Not right for you? Browse all Microsoft Dynamics 365 certifications

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Skills outline guides

> **MB-300** and **MB-320**

Self-paced training

> **Microsoft Learn**

Instructor-led training

> **Course MB-300T00: Microsoft Dynamics 365: Core Finance and Operations**

> **Course MB-320T00: Microsoft Dynamics 365 Supply Chain Management, Manufacturing**

Exam preparation

> **Exam Readiness Zone**

Take a practice exam

> **Microsoft Official Practice Test MB-300**

Skills measured:

- Describe finance and operations apps and extend apps by using Microsoft Power Platform technologies

- Configure administrative features and workflows

- Manage finance and operations data

- Validate and support solutions

Additional resources

Documentation

Take a practice exam

> **Microsoft Official Practice Test MB-320**

Skills measured:

- Configure Dynamics 365 Supply Chain Management, Manufacturing

- Manage manufacturing processes

- Implement master planning for production

- Implement other manufacturing features

> **Pass** Exam MB-300 and Exam MB-320 to earn this certification.

Microsoft Certified:
Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

The Dynamics 365 Supply Chain Management, Manufacturing functional consultant implements manufacturing business solutions to meet customer business requirements.

Products featured

- Dynamics 365 Finance
- Asset Management (add-in)
- IoT Intelligence (add-in)

- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management, Manufacturing

Microsoft Dynamics 365

Watch the certifications overview video

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

This certification is a good fit if:

- You have a basic understanding of supply chain management concepts.

OR

- You're responsible for implementing a solution that includes procurement, trade, logistics, warehouse management, or transportation management.

- You hold this certification:

  MB6-894:
  Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

Not right for you? Browse all Microsoft Dynamics 365 certifications

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Skills outline guides

> MB-300 and MB-330

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-300T00: Microsoft Dynamics 365: Core Finance and Operations

> Course MB-330T00: Microsoft Dynamics 365 Supply Chain Management

Virtual events

> Microsoft Virtual Training Days – Build a Resilient Supply Chain Management

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Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-300

Skills measured:

- Describe finance and operations apps and extend apps by using Microsoft Power Platform technologies

- Configure administrative features and workflows

- Manage finance and operations data

- Validate and support solutions

Additional resources

Documentation

Learning catalog

Take a practice exam

> Microsoft Official Practice Test MB-330

Skills measured:

- Implement product information management

- Implement inventory management

- Implement and manage Supply Chain processes

- Implement warehouse management and transportation management

- Implement master planning

> **Pass** Exam MB-300 and Exam MB-330 to earn this certification.

Microsoft Certified:
Dynamics 365 Supply Chain Management Functional Consultant Associate

Dynamics 365 Supply Chain Management functional consultants streamline cost accounting, inventory management, master planning, and warehouse management for their clients.

Products featured

- Asset Management (add-in)
- Dynamics 365 Finance
- IoT Intelligence (add-in)

- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management, Manufacturing

Microsoft Dynamics 365

Watch the certifications overview video

The journey to Microsoft Certified:
Dynamics 365 Commerce Functional Consultant Associate

Get started at
aka.ms/D365CertsCommerce

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

This certification is a good fit if:

- IT professionals, developers, and information workers.

OR

- Someone who can use the application functionality in Microsoft Dynamics 365 Commerce and provide support for the application.
- Candidates have a strong understanding of unified commerce business operations. They may have experience configuring, deploying, and maintaining Dynamics 365 Commerce.

Not right for you? Browse all Microsoft Dynamics 365 certifications

Skills outline guides

> MB-300 and MB-340

Self-paced training

> Microsoft Learn

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-300

Skills measured:

- Use common functionality and implementation tools
- Configure security, processes, and options
- Perform data migration
- Validate and support the solution

Additional resources

Documentation

Take a practice exam

> Microsoft Official Practice Test MB-340

Skills measured:

- Configure Dynamics 365 Commerce Headquarters
- Configure products, prices, discounts, loyalty, and affiliations
- Manage Point of Sale (POS) in Dynamics 365 Commerce
- Configure and Manage Dynamics 365 Commerce call centers
- Manage e-commerce

> **Pass** Exam MB-300 and Exam MB-340 to earn this certification.

Microsoft Certified:
Dynamics 365 Commerce Functional Consultant Associate

As a candidate for this certification, you configure, deploy, and maintain Dynamics 365 Commerce applications.

Products featured

- Dynamics 365 Commerce

Microsoft Dynamics 365

Watch the certifications overview video

The journey to Microsoft Certified:
Dynamics 365 Finance and Operations Apps Developer Associate

Get started at
aka.ms/Dynamics365Certs_FinOpsAppDev

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

This certification is a good fit if:

- You're a developer who works with finance and operations apps.

OR

- You work with Finance and Operations apps, configuring security, processes, and options.

- You develop and test code.

- You apply developer tools to perform data migration, implement reporting, and integrate and manage data solutions.

- You hold this certification:

MB6-894
Financial Management in Microsoft Dynamics 365 for Finance and Operations

Not right for you? Browse all Microsoft Dynamics 365 certifications

Skills outline guides

> MB-300 and MB-500

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-300T00: Microsoft Dynamics 365: Core Finance and Operations

> Course MB-500T00: Microsoft Dynamics 365: Finance and Operations Apps Developer

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-300

Skills measured:

- Describe finance and operations apps and extend apps by using Microsoft Power Platform technologies

- Configure administrative features and workflows

- Manage finance and operations data

- Validate and support solutions

Additional resources

Documentation

Learning catalog

Take a practice exam

> Microsoft Official Practice Test MB-500

Skills measured:

- Plan architecture and solution design

- Apply developer tools

- Design and develop AOT elements

- Develop and test code

- Implement reporting

- Integrate and manage data solutions

- Implement security and optimize performance

Pass Exam MB-300 and Exam MB-500 to earn this certification.

Microsoft Certified:
Dynamics 365: Finance and Operations Apps Developer Associate

The Dynamics 365 Supply Chain Management, Manufacturing functional consultant implements manufacturing business solutions to meet customer business requirements.

Products featured

- Power Apps
- Power BI
- Dynamics 365 Finance

- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management, Manufacturing

Microsoft Dynamics 365

Watch the certifications overview video

Start here
Decide if this is the right certification for you

Get trained

Build confidence

Get recognized

Continue to grow

This certification is a good fit if:

• You're a functional consultant.

OR

• You implement core application setup processes for small and medium businesses.

• You implement and configure Dynamics 365 Business Central, including setting up core functionality and modules and migrating data to Business Central.

Skills outline guides

> MB-800

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-800T00: Microsoft Dynamics 365 Business Central Functional Consultant

Additional resources

Documentation

Collections

Not right for you? Browse all Microsoft Dynamics 365 certifications

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-800

Skills measured:

• Set up Business Central

• Configure financials

• Configure sales and purchasing

• Perform Business Central operations

> **Pass** Exam MB-800 to earn this certification.

Microsoft Certified:
Dynamics 365 Business Central Functional Consultant Associate

Dynamics 365 Business Central functional consultants are responsible for implementing core application setup processes for small and medium businesses.

Products featured

• Dynamics 365 Business Central

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• Power Platform Fundamentals

Microsoft Dynamics 365

Watch the certifications overview video

Start here
Decide if this is the right certification for you

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This certification is a good fit if:

- You have significant experience as a Dynamics 365 Finance and Operations apps functional consultant, developer, or solution architect.

OR

- You're responsible for successful design, implementation, deployment, and adoption of an overall technology solution in your organization.

Skills outline guides

> MB-700

Self-paced training

> Microsoft Learn

Instructor-led training

> Course MB-700T00: Microsoft Dynamics 365: Finance and Operations Apps Solution Architect

Exam preparation

> Exam Readiness Zone

Take a practice exam

> Microsoft Official Practice Test MB-700

Skills measured:

- Identify solution requirements
- Design solution components
- Define solution testing and management strategies

Additional resources

Microsoft Docs

Learning Catalog

> **Pass** Exam MB-700 to earn this certification.

Microsoft Certified:
Dynamics 365: Finance and Operations Apps Solution Architect Expert

The solution architect for Dynamics 365 finance and operations apps is a trusted advisor who provides information technology solutions to meet business needs.

Products featured

- Dynamics 365 Finance
- Dynamics 365 Commerce
- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management, Manufacturing

Try FastTrack

Work with the FastTrack team on an implementation, and you may be invited to become a FastTrack recognized solution architect.

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Microsoft Dynamics 365

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Resources

> Microsoft Learn
Microsoft.com/Learn

> Microsoft Official Practice Tests
aka.ms/PracticeTests

> Certification poster
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